



For more than a century, we have been shaping progress in our product sector as technology leader – whether it's starter motors, generators, start/stop systems or mild hybridization. Innovation, development expertise and the highest quality standards make us a reliable partner for automotive manufacturers – at 16 locations worldwide.

Our products are not only efficient and durable, but also provide high functional flexibility and the right answers for global product platforms and more stringent CO₂ requirements.

Manager / Deputy Manager – Business Development

Join us in shaping the future of mobility. And yours.

You are there when we work together to shape the future of mobility! Become part of our interdisciplinary, international team at the location in Bengaluru, India

How your future looks like with us

- Develop and execute growth strategy focused both on financial gain and customer satisfaction
- Build long-term relationships with new and existing customers.
- Capture the requirements of clients and get the project executed by the team.
- Developing quotes and proposals for clients.
- Preparing MIS, reviewing with management and implement measures
- Reaching the financial and other targets as planned by the organization.
- Plan, develop and oversee the overall business development strategy.

What you bring with you for a future with us

- 8-10 years of experience in Engineering Service field
- Education Qualification: MBA with B Tech in ME / EEE/ ECE
- Sound fundamentals of Engineering design & Product development, simulations.
- High level of leadership skills.
- Ability to interference with cross cultural / international team.
- Knowledge on effort estimation for projects.

What we will offer you in the future

- Innovation and scope for growth
- International exposure
- Excellent working atmosphere

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Website : <https://www.seg-automotive.com/career-application-platform>
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